

ANNUAL

United Way of Greater St. Joseph
2019

REPORT

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ANNUAL REPORT 2019

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Message from the Board Chair

Every year brings stories of challenges and triumphs, reasons for tears and reasons for joy. 2019 will be remembered by many in this area as one of extra big challenges, as the Missouri River and its tributaries flooded thousands of acres in the region not once, but twice, destroying or damaging homes, businesses, crops and roads. This was above and beyond the many challenges we face year after year.

As they often do, our United Way staff, Partner Agencies, volunteers and supporters quickly rallied to help many of those negatively impacted. It was inspiring to witness and to be a part of that teamwork that turned despair and tears into hope and smiles. YOU made that happen!

In the months leading up to our Annual Campaign, we learned of changes in the levels of participation by several major employers with headquarters outside our region. With relatively little notice, we found ourselves facing a serious challenge in our annual efforts to help fund the great work of this United Way and our 17 Partner Agencies to improve lives in our communities.

Local United Way staff and leadership assessed the situation, developed a plan to address it, kept Partner Agencies apprised of the circumstances and our intentions and together we all went to work.

On behalf of my fellow directors, I offer sincere gratitude to every one of you who had a hand in facing all of the challenges with hope, determination and ACTION. You can take pride that when you filled sandbags, served meals, mentored someone, donated clothes, supplies or money, served on a committee to help tackle needs in our area, shared how United Way helps others or helped in any of dozens of other ways, you made life a bit brighter for us all.

Many people are too busy or too focused on other things to notice the needs around them. Some assume that others will take care of what must be done. Thank God for those who notice and act. Only by serving others, can we truly improve our communities and, in fact, our own lives.

Sincerely,



Mark Wyble



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Brandt Shields, Vice Chair
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Renee Hurd, Treasurer
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Nicole Sowell
Adam Stein
Cynde Veale
Marlie Williams

MISSION:

To improve lives through the caring power of community.



Through donor dollars, local lives are impacted in the three main areas of:

Education

Health

Financial Stability



ALL OF THIS, AND SO MUCH MORE, WAS POSSIBLE BECAUSE OF YOU

More than 800 students participated in after-school or mentoring programs



179 children with a disability or special need and their families received services that helped the children work toward important developmental milestones



5,509 adults and children received needed mental health services



524 children received early care and education to help them begin their school years ready to learn



Nearly 1,000 families received school supplies to help them begin the school year



847 men, women and children received emergency shelter



122 adults with disabilities held jobs through sheltered and supported employment



673 seniors received nutritious meals to help them maintain their health

UNITED WAY INITIATIVES

FamilyWize®

Prescription Assistance

Saving residents money on prescription medication with a free prescription discount card since 2007.

The United Way FamilyWize prescription discount card can be used as often as needed by anyone for any qualifying prescription; it is like a reusable coupon for many different prescriptions. During 2019, people in the area saved more than \$240,000. The Greater St. Joseph community has exceeded \$2.2 million in savings on prescriptions since the program's beginning. To obtain a card, please call the United Way office or visit the United Way website.



Financial Stability

Providing opportunities for individuals and families to become financially self-sufficient since 2009.

In 2019, United Way promoted free tax preparation services offered through Partner Agency InterServ and myfreetaxes.com, an online service made available through a partnership with H&R Block. More than 100 community members used myfreetaxes.com to file their returns.



Leadership St. Joseph

Building the skills of individuals to be effective leaders in the community since 1982.

United Way Leadership St. Joseph is an annual, year-long leadership development program for adults living or working in the St. Joseph area. The program helps create a network of trained individuals willing to engage in leadership and community service with enhanced knowledge of our community's opportunities, realities and challenges. In 2019, a class of 24 community members completed the program, bringing the total number of program graduates to 907 since 1982. During the year, participants learned and practiced project development related to essential leadership skills.



The class was divided into groups and was challenged to learn the process of developing a project that would meet a community need. The 2019 Distinguished Leader Award was presented to former Director of Leadership St. Joseph, Ann Weston. The Distinguished Leader Award is presented every year to an individual who exemplifies leadership while serving the Greater St. Joseph community.

Profit In Education[®]

Improving the education level of the potential and current workforce since 1989.

United Way Profit In Education[®] works to increase the high school graduation rate and collaborate with and support education efforts across the community. In 2019, United Way Reading Adventure was held during the school year with second grade classes at eight local elementary schools and at four school-age childcare sites during the summer reaching more than 500 children. The goal of United Way Reading Adventure is to help elementary-age students maintain and improve their reading skills and help build their home libraries through new and donated books. United Way Speakers' Bureau linked business volunteers with classrooms, career days and events to help students learn about different careers and employer expectations. Through a series titled Breakfast with the Experts, more than 1,000 middle and high school students learned about careers from a panel of people from a specific field, including animal health sciences, arts and communication, skilled trades, healthcare, information technology, education and business. Nearly 100 local professionals volunteered and shared about their careers in 2019.



UNITED WAY INITIATIVES

Success By 6[®]

Preparing children to be successful learners when they begin kindergarten since 1999.

United Way Success By 6 works to prepare all children to be successful learners when they begin kindergarten. The initiative works through community-wide collaborations to support parents, childcare providers and others to facilitate the development of children aged birth to six.

In 2019, United Way Success By 6 hosted various activities to support parents and caregivers. Hundreds of young children and their families enjoyed Family Fun Time events, a Dr. Seuss' Birthday Brunch, an early literacy celebration, a mini golf outing and a movie morning. Each event included learning through play with activities families could easily replicate at home and free books to build each child's home library. More than 2,000 families with newborns or soon-to-be kindergartners received resource kits to help them facilitate their child's early development. The resource kits include guides to early development, local information and opportunities that stimulate early learning and development and new books. In partnership with area school districts, United Way Success By 6 provided curriculum, resources, volunteers and facilitation for KinderClub programming which is designed to introduce soon-to-be kindergartners and their families to the routines and expectations of kindergarten while familiarizing them with the teachers, classrooms and school buildings.

In collaboration with Community Action Partnership Head Start and with funding from Mosaic Life Care, United Way Success By 6 offered Conscious Discipline trainings for families and early care and education providers in 2019. The trainings help parents and providers understand how to support the social-emotional development of children while encouraging children to build discipline from within and provide them with the tools to regulate their emotions throughout their lives.

United Way Success By 6 supported early care and education providers with trainings, leadership development and scholarships in 2019. United Way Success By 6 hosted the annual Directors' Symposium for directors of early care and education facilities. The symposium allows directors to connect and participate in a day-long conference on leadership and management. In addition, directors participated in a monthly meetings that included networking, education and professional development. Staff at early care and education facilities participated in group trainings to increase their knowledge and skills. Through United Way Success By 6, early care and education providers earned 2,287 hours of training and financial scholarships were awarded to six early educators to pursue associate's and bachelor's degrees in early education.



Unmet Needs Committee

Collaborating to connect people to resources to solve immediate needs with lasting impact since 1993.

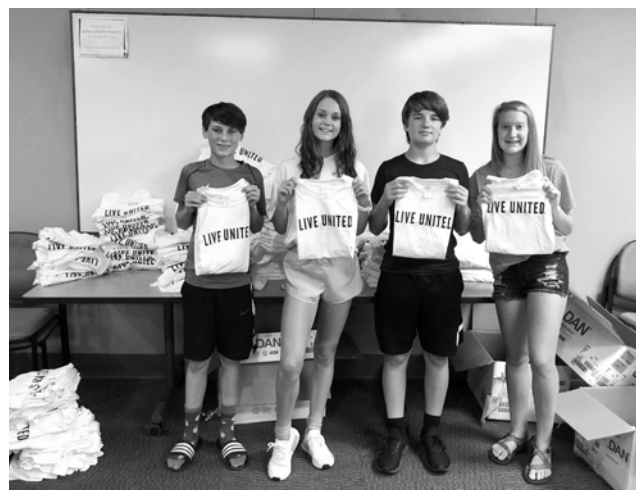
United Way Unmet Needs Committee meets throughout the year to identify alternative resources and solutions for cases brought before them. In 2019, representatives from non-profits, churches, utility companies and government agencies as well as community members collaborated, helping clients with needs for which there are few or no resources. Common needs were medical and rent assistance. Through the work of United Way Unmet Needs, area people were connected to resources to help them gain and maintain stability.



Volunteer Center

Connecting the community through volunteerism since 2009.

United Way Volunteer Center is a central resource for volunteer needs across the Greater St. Joseph area. Individuals, groups and corporations seeking volunteer opportunities can find a variety of options calling for varying levels of commitment available at many different non-profit organizations. In 2019, monthly United Way Community Volunteer Resource Network (CVRN) meetings were attended by individuals who manage volunteers for non-profit organizations. CVRN promotes and develops effective volunteer management programs in the community and enhances the knowledge, skills and connections among members. United Way is building the capacity of community volunteer coordinators through the network. The 11th year of United Way STUFF THE BUS! School Supplies Drive, sponsored by Mosaic Life Care, brought together hundreds of volunteers who collected more than 25,000 school supply items for students who needed them. Through United Way Volunteer Center, dozens of groups and hundreds of individuals were connected to volunteer opportunities at more than 25 local non-profit agencies.



HOW UNITED WAY WORKS

*You are invited to be part of United Way of Greater St. Joseph. You can give, advocate and volunteer to help our community
LIVE UNITED.*

Traditionally, United Way has been known for harnessing the caring power of community through giving, advocating and volunteering and is most well-known for the annual United Way Campaign that takes place each fall. Through the Campaign, hundreds of businesses and thousands of individuals make pledges to improve lives through the caring power of community. The majority of dollars raised through the annual Campaign are allocated to the network of United Way Partner Agencies to help sustain their current programs and services. More than 180 volunteers are involved in deciding how those donor dollars are allocated. A portion of each year's Campaign is held in a grant making fund called the United Way Community Investment Fund. Through this grant opportunity, area non-profits that meet United Way's criteria in financial accountability, program delivery and outcomes are eligible to apply for grants to further meet community or agency needs.



Giving to and through United Way continues to be one of the most impactful, effective and efficient ways for individuals and businesses to improve lives in our community. When lives of our friends and neighbors are improved, we all are made better and our community made stronger. A single gift to United Way does not impact a single agency nor a single program- it impacts dozens of agencies, hundreds of programs and thousands of individuals. Additionally, supporters and community members can rest assured that strong volunteer involvement and oversight ensures those receiving funding from United Way are:

- **being held accountable for the dollars they receive from United Way**
- **working together to reduce duplication of efforts and increase efficiency**
- **considering new approaches to address the needs of our community**
- **collaborating to meet unmet community needs**

THE MANY ROLES OF UNITED WAY

United Way's role goes far beyond the raising and allocating of dollars and implementation of initiatives and programming. In 2019, United Way participated in a number of community coalitions, committees, task forces and efforts that improve the community. In many cases United Way is an active participant, providing staff resources, leadership, facilitation, advocacy and action.

Continuum of Care for Homeless Services • Continuum of Care HMIS Transition Committee • Homeless Court • Volunteer Services Advisory Council for Retired Senior Volunteer Program (RSVP) • Children's Fair Planning Committee • Tiny Tot Town Planning Committee • HEALTH (Helping Everyone Achieve Long Term Health) • Urban Mission Support Agencies Network • TAV/AIM Network • Beacon • Northwest Missouri Professionals on Aging • MERIL Networking Lunches • Emergency Operations Center Daily Briefings • COAD (Community Organizations Active in Disaster) • LEPC (Local Emergency Planning Committee) • Early Childhood Comprehensive Systems State Steering Committee • Mosaic Life Care Foundation E² - Steering Committee • Mosaic Life Care Foundation E² - Pathways to Prosperity • Mosaic Life Care Foundation E² - Pathways to Early Learning • Commerce Bank CRA Board (Community Reinvestment Act) • St. Joseph Chamber of Commerce Workforce Development Committee • InterAgency Council on Aging • St. Joseph Chamber of Commerce Diplomats • St. Joseph Chamber of Commerce Member Council • St. Joseph Chamber of Commerce Government Relations Committee • St. Joseph Chamber of Commerce Finance Committee • St. Joseph Community Alliance • Imagine St. Joseph 2040 Planning Team • Downtown Rotary Club #32 • Downtown Rotary Club #32 Board of Directors • Kiwanis Club of St. Joseph • Kiwanis Club of St. Joseph Board of Directors • St. Joseph School District Parents As Teachers Advisory • St. Joseph School District School Counseling Advisory Council • Missouri Western State University Craig School of Business Advisory Committee • Downtown Marketing Committee

Flood of 2019

In the spring of 2019, the threat of flooding impacted the region. United Way worked alongside emergency managers, cities, counties, townships and other organizations to be part of the preparation, response and recovery. In the early days of flooding messages were shared, volunteers secured and tens of thousands of sandbags made. In the days and months that followed, United Way became a connector for businesses, groups and individuals wishing to donate supplies to those impacted by flooding. As news of flooding spread, donors stepped forward with donations to help those impacted and United Way's Flood Relief Fund was created. Through United Way's Flood Relief Fund:

- Cleaning and hygiene items were supplied to local churches, pantries and organizations to share with those impacted by flooding.
- Dozens of families received assistance with fuel costs. In many cases, their residences were not impacted by flooding but their routes to and from work were impacted causing added expense and drive time.
- 72 families ranging from individuals to large families with multiple children in the home have received rent, mortgage and deposit assistance, help paying for a motel or help with replacing and repairing their residence and belongings.
- To-date 193 months of rent, mortgage and deposit payments have been made and a number of the families are still in temporary living situations.
- Other needs addressed were basic furniture in new living spaces (mattresses, window unit air conditioner, etc.) and living expenses for those staying with family and friends and experiencing increased food, laundry and hygiene expenses.
- Through a partnership, United Way and Northwest Health Services worked together to replace medical equipment lost or ruined by flooding.
- Northwest Missouri Community Services in St. Joseph and Holt County Community Services worked closely with impacted families to help them apply to United Way's Flood Relief Fund.

STATEMENT OF FINANCIAL POSITION

As of December 31, 2018 and 2019 (unaudited report)

ASSETS	2019	2018
<i>Current Assets</i>		
Cash	\$1,986,970	\$1,738,825
Short-Term Investments	-	-
Receivables		
Pledges (Net)	\$1,786,151	\$2,388,453
Accrued Interest	-	-
Other	-	-
Prepaid Expenses	\$11,401	\$8,208
	<hr/>	<hr/>
Total Current Assets	\$3,784,521	\$4,135,486
Investments	\$8,696,650	\$7,066,747
Long-Term Pledges (Net)	-	-
Property and Equipment (Net)	\$348,131	\$348,131
	<hr/>	<hr/>
Total Assets	<u>\$12,829,302</u>	<u>\$11,550,364</u>

LIABILITIES AND NET ASSETS

<i>Current Liabilities</i>		
Accounts Payable	\$33,957	\$25,517
Allocations Payable from Previous Year	\$99,555	\$43,421
Allocations Payable	\$1,910,325	\$1,983,236
Designated Funds Payable	\$51,227	\$106,689
Unearned Revenue	\$10,250	-
	<hr/>	<hr/>
Total Current Liabilities	\$2,105,314	\$2,158,863
<i>Net Assets</i>		
Unrestricted		
General Operating	\$4,084,895	\$2,873,456
Board Designated	\$2,886,099	\$3,006,331
Temporarily Restricted	\$1,715,240	\$1,473,960
Permanently Restricted	\$2,037,754	\$2,037,754
	<hr/>	<hr/>
Total Net Assets	\$10,723,988	\$9,391,501
Total Liabilities and Net Assets	<u>\$12,829,302</u>	<u>\$11,550,364</u>

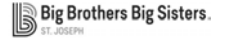
ALLOCATIONS

	2019	2020
Bartlett Center	\$42,000.00	\$38,532.00
Big Brothers Big Sisters	\$41,667.00	\$38,170.00
Catholic Charities of Kansas City-St. Joseph, Inc.	\$100,000.00	\$91,712.00
The CENTER, a Samaritan Center	\$81,385.00	\$75,920.00
Children's Mercy Hospital	\$60,000.00	\$53,144.00
Community Missions (CMC)	\$30,000.00	\$27,388.00
Family Guidance Center for Behavioral Healthcare	\$280,000.00	\$256,040.00
InterServ	\$411,458.00	\$374,708.00
Legal Aid of Western Missouri	\$71,000.00	\$64,684.00
Northwest Missouri Community Services	\$138,000.00	\$127,653.00
Pony Express Council, Boy Scouts of America	\$110,000.00	\$100,214.00
St. Joseph Safety and Health Council, Inc.	\$75,000.00	\$68,328.00
The Salvation Army	\$41,950.00	\$19,929.00
Specialty Industries	\$12,000.00	\$9,490.00
United Cerebral Palsy of Northwest Missouri	\$185,000.00	\$171,685.00
YMCA	\$132,795.00	\$120,085.00
YWCA	\$246,287.00	\$224,315.00
United Way (including United Way Initiatives/Programs)	\$515,583.00	\$498,980.00
United Way Community Investment Fund*	\$293,815.00	\$89,097.00
Uncollectibles	\$183,060.00	\$156,388.00
TOTAL	\$3,051,000.00	\$2,606,462.00

*The following Community Investment Fund grants had activity in 2018 and 2019. The amounts below include approved and total amounts distributed to-date as of December 31, 2019.

United Way Community Investment Fund Grants	Original Award	Total Paid To-Date
Bartlett Center- Restructuring & Capacity Building	\$45,000.00	\$45,000.00
Big Brothers Big Sisters- Laptop	\$900.00	\$799.99
Big Brothers Big Sisters- Rent & Occupancy	\$15,000.00	\$11,085.03
Catholic Charities of Kansas City- St. Joseph, Inc.- Building Repairs	\$20,000.00	\$16,556.53
Family Guidance Center- Law Enforcement Center Liaison	\$51,100.00	\$51,100.00
InterServ- Youth Program Social Worker	\$25,000.00	\$24,600.00
Legal Aid of Western Missouri- Elder Law Advocacy Project	\$30,000.00	\$30,000.00
MERIL- In-Home Personal Care Attendant Program	\$25,000.00	\$5,760.00
Northwest Health Services- Enrollment Specialist & Patient Transportation	\$50,000.00	\$50,000.00
Northwest Missouri Community Services- Additional Call Specialist	\$15,000.00	\$9,606.99
St. Joseph Safety & Health Council- Drivers' Education Program	\$4,482.00	\$4,187.26
Social Welfare Board- Diabetes Testing Strips	\$7,000.00	\$6,999.25
Specialty Industries- Delivery Truck, Drainage & Parking Lot	\$50,000.00	\$50,000.00
The CENTER, A Samaritan Center- Psychological Testing for Children	\$10,000.00	\$6,877.60
The CENTER, A Samaritan Center- Start Up Cost for Three New Providers	\$44,749.00	\$39,700.59
United Cerebral Palsy of Northwest Missouri- Autism Project	\$37,000.00	\$21,028.04
United Cerebral Palsy of Northwest Missouri- Sensory Room Equipment	\$20,000.00	\$0.00
Voices of Courage Child Advocacy Center- Office Expansion	\$27,000.00	\$27,000.00
YMCA- Air Handler	\$20,000.00	\$20,000.00
YMCA- Enright Building Renovations	\$21,000.00	\$18,533.00
YWCA- Housing Case Management & Barrier Removal	\$37,500.00	\$34,107.36
YWCA- Healthy Teen Parents/Healthy Babies Program	\$16,321.00	\$10,348.15
Grants Made to Collaborative Efforts		
Med Aid Prescription Assistance 2017	\$20,000.00	\$12,345.69
Code Blue Shelter for Women	\$15,000.00	\$446.86
Transition Individuals from Booth Center	\$15,000.00	\$14,433.91
Med Aid Prescription Assistance 2018	\$20,000.00	\$10,382.00
Housing Stability Fund	\$65,000.00	\$42,368.20
Emergency Staff for Emergency Homeless Shelter	\$3,244.80	\$2,451.15
United Way Unmet Needs Committee	\$3,000.00	\$3,000.00
Med Aid Prescription Assistance 2019	\$20,000.00	\$0.00
Saturday Shower Project	\$1,160.00	\$690.00
Imagine St. Joseph 2040	\$10,000.00	\$0.00

Throughout the year, additional allocations may be approved by the United Way Board of Directors. United Way of Greater St. Joseph does not charge fees to agencies for participating in the United Way Federation.



YOUR UNITED WAY GIFT SUPPORTS MANY DIFFERENT LOCAL AGENCIES AND INITIATIVES.

GIVE. ADVOCATE. VOLUNTEER.
LIVE UNITED

@UnitedWayStJoe



2019 SPONSORS OF UNITED WAY INITIATIVES

Leading Contributors to United Way Initiatives and Programs

Gifts of \$1,000 and above are leading gifts.

Altec Industries, Inc.
American Family Mutual Insurance Company
Boehringer Ingelheim Vetmedica, Inc.
City of St. Joseph Fire Department
City of St. Joseph Health Department
City of St. Joseph Police Department
Clarios
Commerce Bank
Deluxe Truck Stop
Dr. Tim Crowley
Hillyard, Inc.
Historic Green Acres
Holiday Inn Express & Suites
Missouri American Water Co.
Missouri Care, a WellCare Company
Mosaic Life Care
Nestle Purina PTC
Nodaway Valley Bank
Nor-Am Cold Storage
Sara Hofheimer Charitable Trust
SJC Marketing
St. Joseph Chamber of Commerce
St. Jo Frontier Casino
St. Joseph PTA Council
St. Joseph Public Library
Tyson

Success By 6[®] Endowment Leading Contributors

Frank and LaRue Reynolds Charitable Foundation
James and Emaline Riney Charitable Trust
Heartland Foundation
Lowell and Leslie Kruse
City of St. Joseph
The Thanksgiving Fund
William and Norma Kenney Charitable Foundation
Altec Industries, Inc.
American Family Mutual Insurance Company
Buchanan County
KCP&L
Hillyard, Inc.
Sara Hofheimer Charitable Trust
Shumaker Family Foundation
Leah Spratt Charitable Trust
Commerce Bank
William D. Morgan Charitable Foundation
Lowell C. Kruse Tribute Gifts
Chip Tootle Memorial Gifts
Johnson Controls

*The order of listing is determined
by contribution amount.*

Profit In Education[®] Dues Paying Members

United Way Profit In Education's partner businesses agree to adhere to the principles of United Way Profit In Education and to financially support the Initiative through annual dues.

1st Street Graphics
Al J. Mueller Construction Company
Altec Industries, Inc.
Big Brothers Big Sisters
CBIZ Insurance Services Inc.
Commerce Bank
Gray Manufacturing Company, Inc.
Hillyard, Inc.
Meierhoffer Funeral Home & Crematory
Mosaic Life Care
Nestle Purina PetCare

North American Savings Bank
Perka Buildings
Second Harvest Community Food Bank
Social Welfare Board
St. Joseph Chamber of Commerce
UMB Bank



2019 SPONSORS OF UNITED WAY EVENTS

Special Events Sponsors

Corporate event sponsors provide support for special events above their regular Campaign contributions.

Ag Processing, Inc.
Al J. Mueller Construction Company
Altec Industries, Inc.
American Family Mutual Insurance Company
Apple Bus Company
Berkshire Hathaway HomeServices Stein & Summers Real Estate
BMO Harris Bank
Carpenters Local #110
CBIZ Insurance Services Inc.
Chick-fil-A at St. Joseph
City of St. Joseph
Cochran Head Vick & Co., P.C.
Commerce Bank
Deluxe Truck Stop
Elevate Your Event
Ellison-Auxier Architects, Inc.
Evergy
Fairway Independent Mortgage Corporation
Felix Street Gourmet/Room 108
First American Title Insurance Company
Gray Manufacturing Company, Inc.
Hillyard, Inc.
Historic Green Acres
Hy-Vee
Little Caesars Pizza
McCarthy Baptist Church
Meierhoffer Funeral Home & Crematory
Missouri Western State University

Mosaic Life Care
Nestle Purina PetCare
Nodaway Valley Bank
O'Malley Beverage
Rolling Hills Auto Plaza
St. Francis Xavier Church
St. Joe McDonald's
St. Joseph Chamber of Commerce
St. Joseph Mustangs
The Vine & Barley Line
Triumph Foods, LLC
US Bank
Word of Life Church
Wyatt Park Christian Church



United Way Extra Base Club Sponsors

presented by Altec Industries, Inc.

CliftonLarsonAllen
Commerce Bank
First American Title Insurance Company
Hannibal National Bank
Hillyard, Inc.
Nestle Purina PetCare
Nick Koeteman State Farm Insurance
Re/Max Professionals
Thrivent Financial

Special thanks to the St. Joseph Mustangs for making United Way Extra Base Club possible.



2019 WORKPLACE SUPPORTERS OF THE UNITED WAY CAMPAIGN

Employee Group Awards are based on employee giving, recognizing a combination of participation, potential and per capita support.

Employee Group Awards

GOLD

1st Street Graphics
Ag Processing, Inc.
Al J. Mueller Construction Company
Altec Industries, Inc.
Berkshire Hathaway HomeServices
Stein & Summers Real Estate
BioZyme
BlueScope Buildings
Catholic Charities of Kansas City-
St. Joseph, Inc.
Chase & Poe Candy Company
CliftonLarsonAllen
Commerce Bank
Community Missions (CMC)
Deluxe Truck Stop
Fairway Independent Mortgage
Corporation
Family Guidance Center for Behavioral
Healthcare
Family Investment Center, Inc.
First American Title Insurance Company
Hannibal National Bank
Hillyard, Inc.
IMKO Staffing
InterServ
Legal Aid of Western Missouri
Meierhoffer Funeral Home & Crematory
Nestle Purina PetCare Packers Avenue
Factory & PTC
News-Press NOW
Nodaway Valley Bank
Nor-Am Cold Storage
Northwest Missouri Community
Services
Omnium - a Division of Winfield
Solutions, LLC
Polsinelli PC
Pony Express Council, Boy Scouts of
America
Preferred Title, LLC
Purina Animal Nutrition
RPS Benefits By Design, Inc.
Spire Energy
St. Joseph Chamber of Commerce
St. Joseph Housing Authority
St. Joseph Safety and Health Council

St. Joseph School District
Administrative Office
Edison Elementary School
Sumner, Carter, Hardy & Schwichtenberg
The CENTER, a Samaritan Center
The Salvation Army of St. Joseph
Tilton, Thomas & Morgan, Inc.
UMB Bank
United Cerebral Palsy of Northwest
Missouri
United Parcel Service
United Way of Greater St. Joseph
Vektek
YWCA

SILVER

Allied Arts Council of St. Joseph
American Family Mutual Insurance
Company
Bartlett Center
Candlewood Suites
Gray Manufacturing Company, Inc.
Insteel Wire Products Company
O'Malley Beverage
Progressive Community Services
Rolling Hills Consolidated Library
Sealed Air Corporation
Specialty Industries
St. Joseph Plastics
St. Joseph Public Library
St. Joseph School District
Benton High School
Pickett Elementary School
Robidoux Middle School
Spring Garden Middle School
Webster Learning Center
Stifel Nicolaus

BRONZE

Brown Mannschreck Business Systems
City of St. Joseph
Dillard's
Every
Huvepharma
IHP Industrial, Inc.
KQTV
Lawhon Construction Company
Midland Steel Company
Missouri Western State University
Mosaic Life Care
Savannah R-III School District
St. Joseph School District
Bode Middle School
Hosea Elementary School
Hyde Elementary School
Oak Grove Elementary School
Parkway Elementary School
Skaith Elementary School
Target Store Number 1977
US Bank



2019 WORKPLACE SUPPORTERS OF THE UNITED WAY CAMPAIGN

Corporate Partners

The Corporate Partners designation recognizes organizations that have made corporate contributions of \$5,000 or more to the 2019 United Way Campaign.

\$150,000+

Mosaic Life Care

\$50,000-\$74,999

American Family Mutual Insurance Company
Nestle Purina PetCare Packers Avenue Factory & PTC
Triumph Foods, LLC

\$25,000-\$49,999

Omnium - a Division of Winfield Solutions, LLC
Altec Industries, Inc.

\$15,000-\$24,999

Hillyard, Inc.
Commerce Bank
Ag Processing, Inc.
Tyson

\$10,000-\$14,999

Nodaway Valley Bank
Evergry
News-Press NOW
Spire Energy
Deluxe Truck Stop
Sealed Air Corporation
Sunshine Electronic Display Corp.

\$5,000-\$9,999

Purina Animal Nutrition
Boehringer Ingelheim Vetmedica, Inc.
Fairway Independent Mortgage Corporation
KQTV



The order within categories is determined by contribution amount.

CRYSTAL CIRCLE MEMBERSHIP 2019



United Way Leadership Giving

Crystal Circle members are leadership givers who contribute an annual gift of \$1,000 or more to United Way. In addition, Crystal Circle donors whose annual gifts exceed \$10,000 become members of the Tocqueville Society, a United Way Worldwide recognition named after the French author, Alexis de Tocqueville. He observed that Americans are quick to help people in need, and he applauded our voluntary efforts for the common good.

In 1989, seventy supporters of United Way of Greater St. Joseph formed the first Crystal Circle. Contributions of Crystal Circle members now constitute approximately 40% of the United Way Campaign. Leadership giving amounts to nearly \$1 million of the total United Way Campaign.

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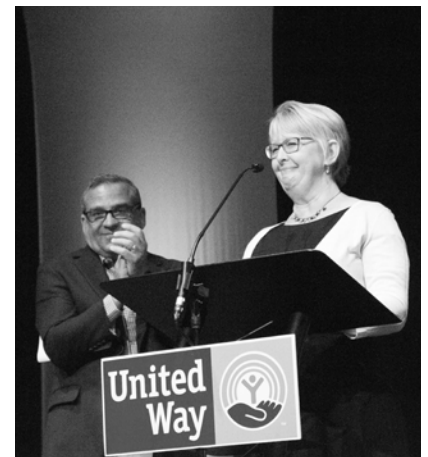
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Susanne Eichenmueller
Isabelle Embrey
Shawnda Embrey
Tristan Embrey
Brett Esely
Keith Evans
Alyson Fisher
Betty Fisher
Kendra Fleck
Jane Frick
Mary Gaston
Cheryl Hale
Toni Hamera
Judy Hanway
Janet Hatten
Jillian Haynes
Kris Hildebrand
Vicki Hughes
Dan Humphreys
Anne Hunziger
Claudia Iglesias
Elaine Ingle
Lily Inscho
Donna Kelly
Chuck Kempf
Susan Kirkle

Jessica Klaus
Wyatt Laipple
Annette Lanham
Linda Malotte
Anali Mathies
Erik McGuire
Joella Mehrhof
Marci Messner
Sharon Miller
Gwen Moose
Kelly Morris
Caroline Murphy
Elliott Murphy
Rylie Neville
Jamie Noble
Julie Noel
Cathy Pankiewicz
Gracia Pinzino
Tom Pitts
Cash Porter
Eric Protzman
Jennifer Protzman
Janet Pullen
Logan Reed
Jayne Roberts
Nola Russell
Federica Salmaso
Nic Scheib
Kallie Sherwood
Sarah Sieg
Hadlyn Snipes
Sutton Snipes
Robert Spurgat
Karoline Strom
Patti Swartz
Erica Tate
Willa Thacker
Sarah Thomack
Michael Thornton
Nita Thornton
Mary Townsend
Cindy Vogler
Jamie Walker
Tamika Washington
Sissy Wilson
Pat Woods
David Wyble
Katherine Yeacker
Missouri Western
State University
Athletics

**Profit In Education®
Volunteers: Speakers'
Bureau**

Lisa Adams
Vanessa Alonzo
Megan Anderson
Mindy Andrasevits
Chris Babb
Mishael Barton
Mireia Birosta
Christopher Black

Michael Bransfield
Danielle Brown
Megan Brushwood
Brad Campbell
David Carlisle
Craig Carlson
Krista Chilcoat
Evan Clark
Elaine Coder
Andrea Cole
Nikki Conroy
Josh Davis
Brad Derr
David Dudeck
Douglas Dudley
Keith Dudley
Susanne Eichenmueller
Sarah Elder
Becky Gall
Joel Goller
Carrie Gregoire
Becky Hailey
Cara Hanway
Dane Hawkins
Marla Heeler
Dan Hegeman
Dereck Heineman
Julie Henningsen
Dan Hernandez
Jason Hill
Nathan Hill
Maureen Holtz
Roy Hoskins
Mike Hurst
Tim Hutcherson
Kaity Jordan
Jake Kelly
Andrew King
Matt Kneib
Jenny Lockwood
Sara Markt
Jen Martin
Rachel McCoy
Debbie Moore
Byron Myers
Justin Myers
Ashly Nagle
Jacob Olson
Sonya Ordinteva
Jacob Parks
Jessica Patel
Donald Payne
Jeremy Peters
Jeshua Pipkin
Lindsay Prawitz
Courtney Protzman
Parker Rice
Alex Rich
Clay Rich
Dave Robbins
Kori Rongey
Brett Sagel
Jason Sarsany

Keven Schneider
Andy Schweder
Tyson Seiter
Randy Sharp
Michael Short
Darci Shuster
Diana Slater
Shelby Smith
Dylan Standiford
Jessica Stewart
Ed Stroud
Samantha Taylor
Frank Till
James Tonn
Brittney Tunks
Luke Tang
Alan VanZandt
Aaron White
Andrea Wilson
Lucas Winder
Sarah Wood
Buchanan County EMS
City of St. Joseph Fire
Department
City of St. Joseph
Police Department
Missouri Western
State University
Athletics

**Success By 6®
Partners Team**

Todd W. Meierhoffer,
Chair
Ashley Albers
Kristie Arthur
Debra Bradley
Eric Bradley
Chris Connally
Cameron Corbet
Scott Davis
Pat Dillon
Mary Flemming
Lucy Friesen
Kristina Hannon
Whitney Lanning
Patt Lilly
Brigitte Lindstrom
Michelle Margulies
Traci McChristy
Michelle Mears
Linda Midyett
Terri Modlin
Michele Norman
Ashley Phillips
Mary Beth Revels
LaVell Rucker
Michele Thomason
Doug Van Zyl
Sharon Weiser
Marlie Williams
Donna Wilson
Seth Wright

VOLUNTEER LEADERSHIP 2019

Success By 6® Volunteers

Hannah Adams
Kandy Addington
Linda Alexander
Todd Allen
Vanessa Alonzo
Gail Barker
Kimberly Beaman
Elizabeth Bohr
Mike Bracciano
Raye Bradford
Stephenie Bradford
Eric Bradley
Amy Brennan
Caroline Brinker
Jasey Burchett
Angeline Byrne
Holliana Chambers
Angela Chavez
Carey Chellew
Ronda Chesney
Christine Cooper
Kevin Cornett
Deanna Coureton
Jamie Coy
Erica Crockett
Katherine Cronk
Tim Crowley
Anna Culver
Ella Culver
Shelly Culver
Jeanne Daffron
Teddi Deka
Sean DeWeese
Brandon Eddy
Josh Emberton
Joy English
Jarod Extrada
Stacey Fanning
Dana Ferguson
Jerri Fischer
Mark Forret
Michelle Fowler
Lucy Friesen
Rachel Gabriel
Kayley Gibson
Heather Gladhart
Peggy Glenn
Mercedes Glidewell
Michelle Goller
Jess Gould
Rebecca GrandPre
Nathan Haggerty
Susan Haist
Zya Hamilton
Mackenzie Hardin
Parker Hasiak
Valerie Hawk
Jillian Haynes

Donald Herring
Pamela Hosp
Kate Hovis
Kat Hudson
Brenda Huff
Rachel Hunt
Nick Ingram
Jennifer Jaques
Beery Johnson
Lesley Kearnes
Melissa Kelmel
Cathy Ketter
Katherine King
Lilly Kirby
Nancy Kirby
Ellen Kisker
Colleen Kowich
Eric Kramer
Leah Lane
Riley Langner
Jon Lehr
Margo Lisenbee
Jennifer Lockwood
Sharman Lucas
Christina Lund
Sheldon Lyon
Stephanie Malita
Joseph Marhnez
Caiti Marrant
Breanna McCarthy
Jessica McCarthy
Melissa McCarthy
Tristen McCarthy
Troy McCarthy
Emerson McChristy
Shelia McCullough
Joseph McCutcheon
Candy McNorton
Jaime MEEKS
Alexis Meyer
Linda Midyett
Carron Miesner
Amanda Miller
Tristen Miller
Anna Millsap
Terri Modlin
Michelle Moody
Elizabeth Murray
Jamie Noble
Lisa Noble
Carissa Palmer
Lea Parker
Lacey Pearson
Ashley Phillips
Connie Phillips
Lisa Puett
Janet Pullen
Emily Reid
Marietta Reynolds
Zoie Reynolds

Amaya Richardson
Duane Richardson
Shante Ringot
Isaac Rivera
Teresa Roberts
Amanda Ross
Kristy Safley
Annette Salsbury
Melanie Schneller
Jennifer Schultz
Denise Seiter
Sarah Sieg
Misty Snider
Nicole Sowell
Sallie Spiegel
Sylvia Springer
Savanna Stanton
Becky Steeby
Adam Stein
Lindsey Steiner
Mendy Stephens
Bobbi Stephenson
Caden Stevenson
Maria Stocking
Sheryle Streck
Ally Testerman
Cammy Testerman
Lindsay Thomas
Elijah Todd
Tate Tolen
Eli Trimmer
Sebastian Vaughn
Dee Vestal
Margaret Voltz
Jennifer Walker
Beckie Wallner
Carol Walter
Jackson Weddle
Annette Weeks
Jean West
Ann Weston
Kristin Wheeler
Jen Wildhagen
Susie Willenbrink
John Wilson
Sara Wilson
Starr Wilson
Kirah Wojtalewicz
Robin Wright
Seth Wright
Elizabeth Zahnd
American Family Mutual
Insurance Company
CliftonLarsonAllen
Kiwanis Club of St.
Joseph
KQTV
Missouri Western State
University Percussion
Phi Beta Sigma

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Keri Bagley
Hannah Barker
Melissa Birdsell
Rachael Bittiker
Robin Bodenhausen
Deborah Borchers
Jean Boyer
Danielle Brown
Kendra Bundy
Victoria Campos
Katie Carolus
Kim Collado
Chris Connally
Carolyn Cooper
Cameron Corbet
Courtney Cruz
Trish Edwards
Marlin England
Kendal Evans
Rebecca Gach
Teresa Gagliano
Haylee Gentry
Jeanie Hambrick
Michelle Harris
LeeAnn Hobson
Nadienne Hoffman
Brandi Hoover
Judith Hovey
Chelsea Howlett
Casey Huff
Rodney Hummer
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Anita Jolly
Linda Judah
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Kelly Kibirige
Morgan Kieser
Julie King
Miriam Koontz
Allison Lippard
Karla Long
Katie McCown
Carron Miesner
Elise Miller
Janet Miller
Jill Miller
Chad Neff
Jimalee O'Connor
Audrey Payne
Joe Porrello
Clay Rich
Amanda Ross
LaVell Rucker
Tiffany Sadler
Connie Sanchez
Amy Sawyer
Suzanne Shay
Jane Siela

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Christy Simmons
Frank Sindelar
Jill Smith
Barbara Snook
Megan Stickley
Abe Tamayo
Rick Thornton
Cynde Veale
Jayme Voss
Heidi Walker
A J Warner
Stacey Wiedmer
Jamie Wiggington
Jennifer Wyckoff
Rita Zotto

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Jannie Castanada
Trina Deayon
Michele Euler
Andrew Foster
Melissa Frakes
Rebecca Gach
LeeAnn Hobson
Anita Jolly
Laraine Jones
Cathy Ketter
Annette Lanham
LeAnn Lawlor
Traci McChristy
Jess Neely
Julie Noel
Rachel Piper
Abbey Resler
Dennis Rosonke
Gracie Sauter
Randy Sharp
Hannah Stock
LaTonya Williams

Volunteer Center STUFF THE BUS! Volunteers

Paige Allen
Susan Alumbaugh
Elisa Amspacher
Lucas Amspacher
Sydney Amspacher
Amy Baber
Emma Baker
Jason Baker
Margaret Baker
Samuel Baker
Scott Baker
Carol Baltezor
Ashley Bardin
Ryan Barmann
Shauna Barron
Brittany Baskins
Randall Baskins

Zaylee Baskins
Autumn Bebee
Gracey Becor
Mary Beesley
Amber Beloate
Lexi Beloate
Makaylah Beloate
Daniel Benz
Peachey Benz
LaRae Bird
Leisa Blair
Chris Blakeney
Andrew Blumer
Ashley Blumer
Charles Bonner
Miley Boydston
Ava Bravo
Julie Bravo
Timothy Brech
Eli Brown
Kimberly Brown
Laurie Brown
Susie Brown
Zachary Brown
Isiah Brown-Dretzman
Deon Burgess
Jana Campbell
Jasper Campbell
Jozie Campbell
Aubry Carpenter
Henry Carson
Jack Carson
Nash Carson
Rachel Carson
Becky Cav
Tom Chavez
Jason Clark
Heather Collings
Anita Combs
Karen Culjat
Mike Culjat
Tatiana Cunningham
Valerie Dahle
Aniya Davis
Emma Davis
Drake Davison
John Davison
Story Dawson
Emily Deshon
Peggy Dillon
Braeden Drag
Danielle Drake
Marilyn Drannan
Keith Dudley
Dawn Dussettschleger
Andrea Edwards
Tracy Elder
Eli Embray
Jason Embrey
Shawnda Embrey
Joy English
Susie Evans

Julia Fangman
Jaycee Farmer
Amber Felling
Lane Felling
Sarron Field
Kylie Fields
Ashlee Finney
Levi Frazer-Lovell
Rebecca Gach
Jamie Garton
Margaret Gaunce
Sandi Gaunce
Joy Geiger
Thomas George
Shannon Gilpin
Frances Gingerich
John Gonzales
Jennifer Goss
Stephanie Grable
Jodie Graham
Cameron Grandy
Tycen Gray
Martha Green
Blake Hahn
Azure Hailey
Jeremy Hailey
Daniel Hammond
Hazel Hammond
Melissa Hanway
Aaron Harris
Beth Harris
Holly Harris
Kaden Harris
Christopher Hawkins
Andrew Haynes
Jillian Haynes
Ellie Haynie
Kate Haynie
Heather Hays
Cazayah Haywood
Ocean Headstrom
Kimberly Hecker
Janet Herr
Brenna Hess
Derek Hines
Kathryn Hines
Shelly Hines
Lauren Hitch
Lisa Hood
Tina Hoover
Abbey Hopkins
Ainsley Hopkins
Christina Hopkins
Pamela Hosp
Thomas Huffman
J.J. Jackson
Susan James
Gary-Michael Jaques
Hunter-James Jaques
Jennifer Jaques
Jessica-Anne Jaques
Toby Jenkins

Denise Jennings
Bobby Jimenez
Caleb Jimenez
Cassandra Jimenez
Jenni Jimenez
Tamara Jimenez
Katie Jonas
David Jones
Kristin Jones
Colten Joseph
Dennis Kamp
Bradey Kelly
Brandon Kelly
Ericka Kelly
Jared Kelly
Kasey Kelly
Jessica Kendall
Mike Kendall
Mekel Kentle
Billy Kingsley
Jennifer Koch
Thomas Kopcho
Heidi LaFave
Heisman LaFave
Leah Lane
Victoria Lazoreve
Jennifer Lee
Brandon Lewis
Jason Lewis
Nan Li
Linda Long
Corey Lonjers
Margot Lonjers
Angela Losson
Lindsey Lueger
Samantha Lundy
Brandi Lutz
Camden Lutz
Carson Lutz
Cale Lyons
Hunter Madison
Alan Mahan
Harmony Mahn
Marcella Mahn
Mindy Markt
Raven Mattack
Kimberle McCan
Maggie McDowell
Angela McKinnon
Caley McNemee
Jaime Meeks
Dana Menard
Matthew Michalski
Bryce Michared
Dallas Mitchell
Kristy Moesch
Danyale Morlock
Caden Morris
Kenisha Morris
Payton Murray
Allison Myers
Paul Myers

Nancy Nelson
Virginia Nelson
Rylie Neville
Carson Newlon
Makenzie O'Donnell
Max Oeser
Joel Olson
Kirsten Olsson
Richard Ortega
Kevin Owens
Keith Percell
Daniel Pfister
Grace Pfister
Griffin Pfister
Melissa Pfister
Trey Pfister
Ty Pfister
Steve Pickett
Alyssa Pickman
Donald Pike
Lawrence Pinion
William Pinion
Gracia Pinzino
Christopher Point
Melodie Pond
Russell Powell
Alex Prussman
Lisa Puett
Lorrie Ramseier
Sarah Randazzo
Lila Ratliff
David Rauch
Marietta Reynolds
Goldie Rich
Blake Rinehart
Brandon Roberson
Danitra Roberts
Donna Robinson
Tyler Rohr
Rebecca Ruoff
Mohamad Sairafe
Mary Sanders
Ashton Schakat
Nic Scheib
Abby Schroeder
Sarah Scott
Aleigha Shaffer
Brandi Sharp
Kathayrn Shewmaker
Laura Shoots
Debbie Singleton
Randy Singleton
Slater Singleton
Adrian Smith
Alex Smith
Cayden Smith
Jasmine Smith

Katherine Smith
Kody Smith
Tiffany Smith
Hadlyn Snipes
Sutton Snipes
Cole Spackler
Emily Stanart
Stacey Steele
Joshua Steltenpohl
Jessica Stewart
Boston Stobaugh
Carol Stobaugh
Julia Stolfus
Angela Stone
Jaysten Studer
Breanna Sullivan
Diedra Summers
Mary Sutton
Amber Taylor
Jackson Taylor
Presley Taylor
Chelsea Teater
Colin Teater
Josh Teater
Rosalie Teater
Devin Thomas
Deron Thompson
Kristine Thompson
Nancy Thompson
Katherine Tremblay
Angela Ueligger
Bernadette Ueligger
Catrina Ueligger
Helen Ueligger
Kayla Ueligger
Donald Ueligger
Megan Verschueren
Anthony Vespo
Bianca Vice
Jennifer Ward
Sadie Ward
John Watts
Nancy Werner
Ann Weston
Shelly Wheeler
Cindy White
Julian Williams
Michael Wilson
Diane Wise
Nick Wollenman
Zamon Worley
Chris Wright
Tracy Wright
Mackennon Wright-
Holtschaw
Barbara Wysling
Terri Young

THANK YOU!

CARING POWER OF COMMUNITY

Spirit of Community, Outstanding Partner and Outstanding Volunteer awards are announced at the United Way Annual Meeting in February.

Spirit of Community

The Spirit of Community Award honors one exemplary business each year for outstanding community service, including corporate and employee support, leadership giving and volunteer participation.

1998	Research Seeds
1999	Burnham, Colman, McMurray & Squires
2000	St. Joseph Light & Power Company
2001	Heritage Bank
2002	American Family Mutual Insurance Company
2003	US Bank
2004	Dillon Company
2005	Commerce Bank, N.A.
2006	Gray Manufacturing Company, Inc.
2007	UMB Bank
2008	Heartland Health
2009	KCP&L
2010	Johnson Controls
2011	Nestle Purina PetCare
2012	Omnium-a Division of Winfield Solutions, LLC
2013	Nodaway Valley Bank
2014	First American Title Insurance Company
2015	Altec Industries, Inc.
2016	American Family Mutual Insurance Company
2017	Deluxe Truck Stop
2018	Hillyard, Inc.

Outstanding Partner

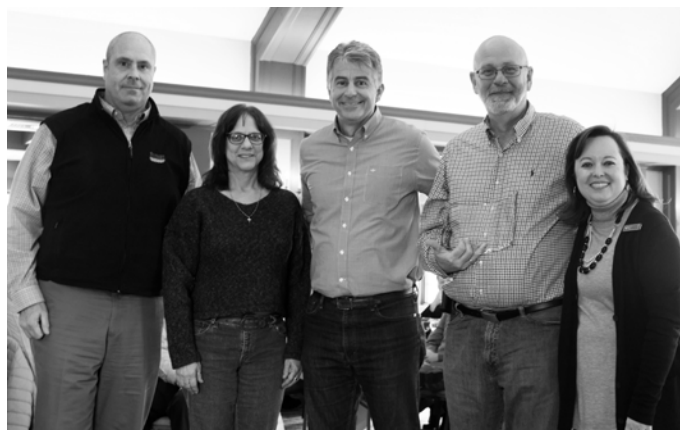
Created in 2009, the Outstanding Partner Award acknowledges a business or organization in the community that has shown an exceptional history of partnership with United Way.

2009	St. Joseph School District
2010	Altec Industries, Inc.
2011	Missouri Western State University
2012	Hillyard Companies
2013	KCP&L
2014	Commerce Bank
2015	American Family Mutual Insurance Company
2016	City of St. Joseph
2017	Junior League of St. Joseph & St. Joseph Mustangs
2018	St. Joseph Chamber of Commerce

Outstanding Volunteer

Established in 2007, the Outstanding Volunteer Award honors exemplary volunteers each year for outstanding volunteer service.

2007	John & Cheryl Jarrett
2008	Dick Sipe & Ali Wray
2009	Pat Dillon
2010	Curt Kretzinger
2011	Roger Martin
2012	Karen Bartlett & George Clinton
2013	Rick Gronniger
2014	Todd W. Meierhoffer
2015	Dennis Rosonke
2016	Chris Connally
2017	Seth Wright
2018	Debra Bradley



Accuracy is important to us. If you notice an error within the Annual Report please let us know!

UNITED WAY STAFF

Kylee Strough
President

Jean Brown
Director of Leadership St. Joseph

Ali Fowler
Marketing/Communications Coordinator

Kim Lueger
Bookkeeper

Renita Neville
Campaign Director

Jodi Bloemker
Director of Community Investment

Bobbie Cronk
Director of Children's Initiatives
Leadership St. Joseph

Pam Hurley
Administrative Support

Jay Martin
Program Director

Deah Maggard
Missouri Western State University Work Study





**United Way
of Greater St. Joseph**

P.O. Box 188, 118 South 5th Street
St. Joseph, MO 64502
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for improving lives through the caring power of community.